

# MONTHLY COMPARABLE STORES SALES REPORT

Prepared and Distributed by

**financo, inc.**

Company	Ticker	FYE	YTD Jan-05	YTD Jan-04	Jan-05	Dec-04	Nov-04	Oct-04	Sep-04
<b>SPECIALTY APPAREL INDEX</b>					<b>3.0%</b>	<b>3.3%</b>	<b>(0.7%)</b>	<b>8.5%</b>	<b>(0.1%)</b>
Abercrombie & Fitch	ANF	Jan	2.0%	(9.0%)	17.0%	10.0%	2.0%	11.0%	2.0%
Aeropostale, Inc.	ARO	Jan	8.7%	6.6%	2.5%	0.5%	4.1%	9.1%	1.9%
American Eagle Outfitters (Domestic Only)	AEOS	Jan	21.4%	(6.6%)	22.0%	32.8%	24.3%	31.7%	23.3%
Ann Taylor Stores Corp.	ANN	Jan	3.6%	5.3%	(3.6%)	(1.5%)	(8.3%)	6.2%	1.4%
bebe stores, inc.	BEBE	Jun	21.6%	6.7%	29.3%	28.0%	23.2%	30.6%	17.6%
Buckle, Inc.	BKE	Jan	6.3%	1.1%	8.6%	4.4%	(0.4%)	8.4%	0.3%
Burlington Coat Factory	(2) BCF	May	-	-	-	10.1%	3.9%	12.1%	(1.3%)
Cache, Inc.	CACH	Dec	2.0%	10.0%	2.0%	7.0%	3.0%	1.0%	(2.0%)
Cato Corp.	CTR	Jan	0.0%	(7.0%)	4.0%	2.0%	3.0%	5.0%	1.0%
Charlotte Russe Holding, Inc.	(1) CHIC	Sep	-	-	-	(9.9%)	-	-	(2.3%)
Charming Shoppes, Inc.	CHRS	Jan	1.0%	(2.0%)	(3.0%)	(3.0%)	3.0%	6.0%	(2.0%)
Chico's FAS, Inc.	CHS	Jan	12.9%	16.1%	8.2%	18.6%	8.6%	9.3%	5.2%
Children's Place Retail Stores, Inc.	PLCE	Jan	16.0%	4.0%	21.0%	21.0%	9.0%	21.0%	12.0%
Christopher & Banks Corp.	CBK	Feb	(3.0%)	(2.0%)	19.0%	(7.0%)	(3.0%)	7.0%	(7.0%)
Claire's Stores, Inc.	CLE	Jan	8.0%	7.0%	7.0%	5.0%	3.0%	9.0%	10.0%
Deb Shops, Inc.	DEBS	Jan	1.0%	(9.7%)	(0.1%)	5.0%	(1.8%)	3.7%	0.9%
Dress Barn, Inc.	DBRN	Jul	-	-	1.0%	8.0%	4.0%	(4.0%)	6.0%
Gadzooks, Inc.	GADZQ.PK	Jan	-	-	24.5%	(3.7%)	13.0%	14.1%	24.2%
Gap, Inc.	GPS	Jan	0.0%	7.0%	(7.0%)	(1.0%)	(4.0%)	3.0%	(3.0%)
Gap Domestic Stores	GPS	Jan	-	-	(6.0%)	2.0%	1.0%	7.0%	(1.0%)
Banana Republic	GPS	Jan	-	-	7.0%	(2.0%)	(3.0%)	3.0%	6.0%
Old Navy	GPS	Jan	-	-	(13.0%)	(1.0%)	(5.0%)	4.0%	(6.0%)
Gymboree Corp.	GYMB	Jan	2.0%	1.0%	10.0%	1.0%	(10.0%)	3.0%	4.0%
Hot Topic, Inc.	HOTT	Jan	(2.9%)	7.4%	(2.5%)	(6.2%)	(8.0%)	(3.8%)	1.1%
J. Crew	(1) N/A	Jan	-	6.0%	-	-	-	30.0%	-
JoS. A. Bank Clothiers, Inc. (Excludes Direct)	JOSB	Jan	8.4%	0.0%	(5.7%)	16.2%	7.5%	(7.1%)	3.9%
Limited Brands	LTD	Jan	4.0%	4.0%	9.0%	2.0%	(5.0%)	14.0%	(5.0%)
Limited Stores	LTD	Jan	(5.0%)	0.0%	(16.0%)	(3.0%)	(1.0%)	5.0%	(24.0%)
Express	LTD	Jan	(8.0%)	0.0%	(8.0%)	(18.0%)	(22.0%)	16.0%	(26.0%)
Victoria's Secret Stores	LTD	Jan	9.0%	4.0%	12.0%	4.0%	0.0%	16.0%	13.0%
Bath & Body Works	LTD	Jan	12.0%	8.0%	30.0%	11.0%	2.0%	11.0%	7.0%

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Company	Ticker	FYE	YTD Jan-05	YTD Jan-04	Jan-05	Dec-04	Nov-04	Oct-04	Sep-04
<b>SPECIALTY APPAREL (CONT.)</b>	<b>INDEX</b>				<b>3.0%</b>	<b>3.3%</b>	<b>(0.7%)</b>	<b>8.5%</b>	<b>(0.1%)</b>
Men's Wearhouse, Inc. (Domestic Only)	MW	Jan	7.3%	6.1%	7.6%	4.3%	3.2%	8.9%	1.9%
Mother's Work, Inc.	MWRK	Sep	-	-	(3.7%)	(1.9%)	(11.6%)	1.0%	(8.9%)
Pacific Sunwear of California, Inc.	PSUN	Jan	7.3%	13.1%	8.1%	5.3%	2.7%	8.5%	9.8%
S&K Famous Brands, Inc.	SKFB	Jan	4.5%	3.7%	11.5%	0.3%	9.8%	9.6%	1.1%
Syms Corp. (1)	SYM	Feb	-	-	-	-	5.1%	-	-
Talbots, Inc.	TLB	Jan	1.7%	(3.8%)	13.4%	2.8%	(0.5%)	4.7%	(1.3%)
Too, Inc. (1)	TOO	Jan	-	-	-	-	-	11.0%	-
United Retail Group, Inc.	URGI	Jan	2.0%	(7.0%)	8.0%	6.0%	11.0%	11.0%	6.0%
Urban Outfitters, Inc. (Excludes Direct) (2)	URBN	Jan	22.0%	13.0%	13.0%	15.0%	-	18.0%	-
Wet Seal, Inc.	WTSLA	Jan	(13.0%)	(16.3%)	8.2%	(11.8%)	(19.5%)	(15.5%)	(8.0%)
Wilsons The Leather Experts, Inc.	WLSN	Jan	0.6%	(6.8%)	(1.1%)	(4.7%)	(3.1%)	9.4%	3.7%
<b>DISCOUNT / VARIETY</b>	<b>INDEX</b>				<b>2.7%</b>	<b>3.2%</b>	<b>1.2%</b>	<b>2.5%</b>	<b>2.7%</b>
Big Lots, Inc.	BLI	Jan	0.0%	3.4%	4.0%	0.1%	(6.1%)	0.0%	(2.1%)
BJ's Wholesale Club, Inc.	BJ	Jan	6.0%	7.8%	1.9%	5.6%	1.8%	4.9%	8.3%
Costco Companies, Inc. (Domestic Only)	COST	Aug	6.0%	9.0%	3.0%	8.0%	6.0%	7.0%	8.0%
Dollar General Corp.	DG	Jan	3.2%	4.0%	5.1%	1.7%	3.4%	3.0%	4.2%
Dollar Tree Stores, Inc. (1)	DLTR	Jan	0.5%	2.9%	0.5%	-	-	0.7%	-
Family Dollar Stores, Inc.	FDO	Aug	3.3%	2.1%	5.2%	4.0%	5.2%	0.9%	1.5%
Fred's, Inc.	FRED	Jan	2.2%	5.7%	4.4%	(1.3%)	(1.0%)	3.2%	4.3%
Goody's Family Clothing, Inc.	GDYS	Jan	(0.3%)	1.6%	(3.4%)	0.7%	(0.6%)	(1.7%)	(9.1%)
Kmart Corp. (2)	KMRT	Jan	-	-	-	(2.6%)	-	(12.8%)	-
Retail Ventures, Inc.	RVI	Jan	(1.0%)	1.2%	2.9%	(0.7%)	(5.3%)	(5.5%)	(7.3%)
Ross Stores, Inc.	ROST	Jan	(1.0%)	1.0%	(1.0%)	2.0%	(2.0%)	4.0%	(5.0%)
ShopKo Stores, Inc.	SKO	Jan	(0.4%)	(1.6%)	(1.7%)	(5.3%)	(4.8%)	(3.1%)	(1.2%)
Stein Mart, Inc.	SMRT	Jan	9.1%	(4.7%)	13.1%	10.3%	2.0%	12.3%	5.2%
Target Corp.	TGT	Jan	5.3%	4.4%	9.4%	5.1%	3.2%	6.0%	5.6%
TJX Companies, Inc.	TJX	Jan	5.0%	1.0%	5.0%	6.0%	2.0%	7.0%	1.0%
Wal-Mart Stores, Inc. (Domestic Only)	WMT	Jan	3.3%	4.0%	2.5%	3.0%	0.7%	2.8%	2.4%

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<b>DEPARTMENT STORES</b>			<b>INDEX</b>		<b>1.2%</b>	<b>0.2%</b>	<b>1.9%</b>	<b>2.3%</b>	<b>(0.8%)</b>
Bon-Ton Stores	BONT	Jan	0.9%	(2.0%)	8.2%	6.6%	5.4%	(5.2%)	(0.1%)
Elder-Beerman	BONT	Jan	(2.3%)	(2.5%)	11.7%	(2.2%)	(1.6%)	5.8%	(13.5%)
Dillard's, Inc.	DDS	Jan	(1.0%)	(4.0%)	3.0%	1.0%	(3.0%)	(5.0%)	(3.0%)
Federated Department Stores, Inc.	FD	Jan	2.6%	(0.9%)	(0.4%)	2.3%	(1.4%)	4.0%	0.1%
Gottschalks, Inc.	GOT	Jan	0.3%	(0.7%)	0.9%	0.0%	(8.1%)	(1.9%)	6.0%
J.C. Penney Company, Inc. (Excludes Direct)	JCP	Jan	5.1%	0.9%	3.3%	(1.2%)	12.0%	2.1%	2.0%
Kohl's Corp.	KSS	Jan	0.3%	(1.6%)	(1.6%)	3.1%	0.0%	6.0%	(1.3%)
May Department Stores Co.	MAY	Jan	(2.2%)	(2.6%)	(7.0%)	(3.3%)	(7.7%)	(2.2%)	(1.5%)
Neiman Marcus Group, Inc. (Excludes Direct)	NMGA	Jul	-	-	12.2%	10.4%	6.6%	13.5%	6.3%
Nordstrom, Inc.	JWN	Jan	8.5%	4.1%	8.8%	9.3%	3.1%	11.5%	6.2%
Saks, Inc.	SKS	Jan	5.3%	1.6%	0.8%	6.0%	2.4%	4.4%	(4.0%)
Saks Department Stores	SKS	Jan	1.6%	0.4%	(0.9%)	2.8%	(0.6%)	5.0%	(10.9%)
Saks Fifth Avenue	SKS	Jan	10.8%	3.4%	3.0%	12.1%	6.8%	3.6%	5.8%
Sears, Roebuck & Co. (Domestic Only)	S	Jan	(1.6%)	(1.8%)	0.8%	(3.0%)	2.8%	1.9%	(3.2%)
<b>HARD GOODS</b>									
Best Buy Co. (Domestic Only)	(2) BBY	Feb	-	-	-	2.6%	3.0%	-	-
Circuit City, Inc.	(2) CC	Feb	-	-	-	(5.8%)	(4.3%)	-	-
The Home Depot, Inc.	(1) HD	Jan	-	3.8%	-	-	-	4.5%	-
Lowe's Companies, Inc.	(1) LOW	Jan	-	6.7%	-	-	-	5.2%	-
RadioShack, Corp.	(1) RSH	Dec	-	-	-	3.0%	-	-	5.0%
Tweeter Home Entertainment Group, Inc.	(1) TWTR	Sep	-	-	-	2.0%	-	-	(3.5%)
Ultimate Electronics, Inc.	(3) ULTEQ	Jan	-	(10.0%)	-	(18.0%)	(6.0%)	(8.0%)	-
<b>JEWELERS</b>									
Finlay Enterprises, Inc.	(3) FNLV	Jan	2.7%	2.3%	1.6%	0.6%	-	0.7%	-
Mayor's Jewelers, Inc.	(3) MYR	Mar	-	-	-	13.0%	-	-	5.3%
Samuels Jewelers, Inc.	(3) N/A	Jun	-	-	-	6.2%	-	-	-
Signet Group plc (Domestic Only)	(3) SIG	Jan	5.9%	4.6%	4.7%	-	-	3.5%	-
Tiffany & Co. (Domestic Only)	(3) TIF	Jan	-	8.0%	-	8.0%	-	4.0%	-
Whitehall Jewellers, Inc.	(3) JWL	Jan	(3.7%)	(0.6%)	(8.7%)	(9.0%)	-	(3.9%)	-
Zale Corp.	(3) ZLC	Jul	(0.7%)	3.4%	(0.6%)	(0.7%)	-	(0.9%)	-

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<b>HOME FURNISHINGS</b>									
Bed Bath & Beyond, Inc.	(1) BBBY	Feb	-	-	-	-	3.1%	-	-
Bombay Company, Inc.	BBA	Jan	(12.0%)	13.0%	0.0%	(6.0%)	(13.0%)	(13.0%)	(20.0%)
Cost Plus, Inc.	(1) CPWM	Jan	0.9%	2.7%	(1.3%)	-	-	0.5%	-
Haverty Furniture Companies, Inc.	HVT	Dec	-	4.4%	-	5.6%	3.7%	(0.9%)	(8.4%)
Linens 'n Things, Inc.	(1) LIN	Dec	-	-	-	2.7%	-	-	(0.5%)
Pier 1 Imports, Inc.	PIR	Feb	(5.1%)	(2.5%)	(10.4%)	(8.8%)	(9.1%)	(5.9%)	(3.9%)
Williams-Sonoma, Inc.	(3) WSM	Jan	-	-	-	0.0%	-	3.1%	-
<b>BOOKS, TOY &amp; HOBBY</b>									
Barnes & Noble, Inc.	(3) BKS	Jan	-	3.2%	-	2.0%	-	0.9%	-
Borders Group, Inc. Borders Stores	(1) BGP	Jan	-	-	-	-	-	(1.6%)	-
Borders Group, Inc. Waldenbooks	(1) BGP	Jan	-	-	-	-	-	(4.1%)	-
Brookstone, Inc. (Excludes Direct)	(3) BKST	Jan	6.3%	11.2%	0.0%	0.0%	-	4.3%	-
Michael's Stores, Inc.	MIK	Jan	5.0%	2.0%	7.0%	14.0%	(3.0%)	5.0%	(4.0%)
Sharper Image Corp. (Excludes Direct)	SHRP	Jan	(1.0%)	15.0%	(9.0%)	(7.0%)	(3.0%)	1.0%	2.0%
Toys 'R' Us, Inc. (Domestic Only)	(3) TOY	Jan	-	-	-	(2.2%)	-	(1.7%)	-
<b>PHARMACY</b>									
CVS Corp.	CVS	Dec	8.0%	5.6%	8.0%	4.6%	3.1%	5.4%	6.1%
Rite Aid Corporation	RAD	Feb	1.7%	5.9%	(0.6%)	(2.7%)	(1.3%)	0.3%	2.0%
Walgreen Company	WAG	Aug	8.3%	11.7%	10.0%	4.2%	11.4%	8.1%	9.3%
<b>SHOES</b>									
Genesco, Inc.	(1) GCO	Jan	-	(2.0%)	-	-	-	4.0%	-
Payless Shoe Source, Inc.	PSS	Jan	(0.9%)	(3.9%)	(3.0%)	(3.0%)	(2.3%)	6.1%	(6.5%)
Shoe Carnival, Inc.	SCVL	Jan	(0.8%)	(3.0%)	6.8%	1.1%	(1.7%)	1.0%	(1.9%)
<b>SPORTING GOODS</b>									
Big 5 Sporting Goods Corporation	(1) BGFV	Dec	-	-	-	2.6%	-	-	3.6%
Dick's Sporting Goods, Inc.	(1) DKS	Jan	-	2.1%	-	-	-	1.5%	-
Finish Line, Inc.	(2) FINL	Feb	-	-	-	9.0%	8.0%	-	-
Sports Authority, Inc.	(1) TSA	Jan	-	(0.7%)	-	-	-	(1.9%)	-
<b>OTHER</b>									
Coach, Inc.	(1) COH	Jun	-	-	-	16.5%	-	-	15.1%
Starbucks Corp.	SBUX	Sep	10.0%	11.0%	7.0%	8.0%	13.0%	11.0%	7.0%
West Marine, Inc.	WMAR	Dec	-	15.3%	-	(5.3%)	(2.9%)	(1.3%)	(6.5%)

(1) Sales results reported for each quarter.

(2) Sales results reported for each quarter and for the month of December.

(3) Sales results reported for each quarter and for the combined November/December holiday season.

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